

CHAPTER IV

RESEARCH FINDINGS

A. DIRECTIVE ACTS

In this chapter the author will discuss the analysis of the film *Mulan*. The author uses the theory of Searle. There are locutionary acts and illocutionary acts in which the author used directive acts. There are five types of directive acts which are command, request, question, demand and advice.

1. Data Presentation Directive Acts

No	Type of Directive acts	Duration	Example
1	Command	00:03:34	Little Mulan: Don't panic.
2	Request	00:24:13	Mulan : If I were your son, you wouldn't have to.
3	Question	00:21:03	Mulan : But how can you fight?
4	Advice	00:56:08	Mulan : My father once said, "There is no courage without fear."

Table 4.1

Then to support the explanation above the author used the theory of Joos for authority relationship. There are five types of authority relationship, namely frozen, formal, consultative, casual, and intimate style.

2. Data Presentation Authority Relationship

No	Type of Authority Relationship	Duration	Example
1	Frozen Style	00:11:07	The Emperor : Every family will supply one man. The Emperor : We'll protect our beloved people and crush these murderers.
2	Formal Style	00:10:02	Imperial Officer: I fear more attacks will follow.

			The Emperor : Who is responsible? Imperial Officer: Rourans, Your Majesty.
3	Consultative Style	00:29:52	Honghui : Lower your sword. Mulan : Or what?
4	Casual Style	00:55:54	Mulan : What's the matter? Scared? Soldier : No.
5	Intimate Style	00:03:59	Mulan's Father : A daughter brings honor through marriage. Mulan's Father : Any man would be fortunate to marry either of our daughters.

Table 4.2

A. RESEARCH FINDINGS

1. Findings directive acts performed by characters of Mulan movie.

a. Command

Data 1

Mulan's Mother : Take control of yourself!

The scene takes place in the duration 00:02:21 when Mulan's mother gets angry when Mulan runs after the chicken to become the center of attention from the neighbors. The mother warns Mulan not to overdo it, then Mulan's mother says in a monologue, "Take control of yourself!" which includes the action directive on the command type. Mulan's mother orders in a loud voice that Mulan does not do this strange act, because in that era there were no daughters who chased chickens up to the roof of the house.

Data 2

Mulan's Father: Mulan!

Mulan's Father: Listen very carefully.

The scene takes place in the duration 00:02:49 when the father calls Mulan after the incident she was running after the chicken. Then

Mulan's father said in a monologue, "Listen very carefully." which includes the action directive on the command type. The father orders Mulan to listen to his father's call, then the father advises Mulan after that because he gets scornful looks from the neighbors.

Data 3

Mulan's sister : It was like you were a bird.

Little Mulan : Don't panic.

Little Mulan : There's a spider crawling in your hair.

Mulan's sister : You know I'm afraid of spiders.

The scene occurred in duration 00:03:34 when Mulan was young, she chased the chickens that came out of the coop and ran on the roof of the house. This can happen because Mulan has chi in her. Mulan's sister was so enthusiastic about the incident that she thought that her older sister was cool like a bird. Then in the second dialogue Mulan says "Don't panic" which is included in the directive acts of the commanding type. Mulan commanded her sister not to panic because there was a spider crawling on her sister's hair.

b. Question

Data 1

Mulan's Sister: Mulan, what happened when you fell off the roof?

The scene occurred in the duration 00:03:27 when Mulan's sister was curious about Mulan's actions. Then Mulan's sister said in a monologue, "Mulan, what happened when you fell off the roof?" which includes directive action on question types. The younger brother asked the question to answer his curiosity and admiration for his brother.

Data 2

Mulan's Father: A daughter brings honor through marriage.

Mulan's Father: Any man would be fortunate to marry either of our daughters.

Mulan's Father: Including Mulan.

Mulan's Father: I ask you, what man will want to marry a girl who flits around rooftops, chasing chickens?

The scene takes place during the time 00:03:59 when Mulan is advised by her father that a woman brings honor through marriage, and men out there will be lucky to have Mulan. Then Mulan's father said in a monologue, "I ask you, what man will want to marry a girl who flits around rooftops, chasing chickens?" which includes directive action on question types. The father asked the question to show the true reality to his youngest son, what about a man marrying a woman who likes to catch chickens. It will certainly bring disgrace to the family.

Data 3

Mulan's Father: Do you know why the phoenix sits at the entrance of our shrine?

Mulan's Father: She is the emissary for our ancestors.

Mulan: But I broke her.

The scene occurred in the duration 00:05:04 when Mulan was talking to her father in front of the place of worship. Then Mulan's father said in dialogue, "Do you know why the phoenix sits at the entrance of our shrine?" which includes directive action on question types. The father explained that the phoenix that was near the entrance of the place of worship was the ancestor they believed in. Then Mulan replied that she broke it when she ran after the chickens that came out of the cage.

c. Request

Data 1

Mulan's sister : This is not one of your tricks, is it, Mulan?

Little Mulan : Don't worry, if you hold very still...

Little Mulan : I will squash it.

The scene occurred in duration 00:03:43 when Mulan's sister couldn't believe it when her sister told her that there was a spider crawling in her sister's hair. Mulan's sister thinks that it's a trick and Mulan. Then Mulan said in the second dialogue, "Don't worry, if you hold very still." which included directive acts on the type of request. Mulan asks her sister not to worry about her assumptions because Mulan will crush the spider for her sister.

Data 2

The Emperor: We'll destroy this Rouran army and their witch.

The Emperor: Here's my decree.

The Emperor: We'll build a mighty army.

The scene happened in the duration 00:10:57 when the Emperor asked his army to destroy Rouran with the mage. Then the emperor said in dialogue, "We'll build a mighty army." which includes the directive action on the request type. The emperor ordered the officers to secretly create an army to fight Rouran.

Data 3

Madam Matchmaker : Never mind that. We must be on time.

Mulan : I'm starving.

Madam Matchmaker : I already told you, you cannot eat.

The scene occurred in duration 00:16:05 when Mulan is matched by a matchmaker. She was already well-groomed with the thick makeup of the old era and her hair in a neat bun. In that era, matchmaking often took place between women and men through matchmaker intermediaries. Mulan and the matchmaker walk to the place of matchmaking, before Mulan is met with a man she has to pass a suitability test in attitude, dignity, and elegance. Then in the middle of the journey Mulan said in the second dialogue "I'm starving" which includes directive acts on the type of request. However, Mulan's

statement received a prohibition response that the matchmaker had said that Mulan was not allowed to eat.

d. Advice

Data 1

Mulan's Father: Soon, you'll be a young woman and it is time for you to silence its voice.

Mulan's Father: I say this to protect you.

Mulan: That is my job

The scene occurred in the duration 00:05:39 when the father again advised Mulan. Then Mulan's father said in the dialogue, "Soon, you'll be a young woman and it is time for you to silence its voice." which includes directive action on this type of advice. The advice for Mulan is well-intentioned, the father wants Mulan to hide her voice because she will soon become a young woman.

Data 2

Commander Tung: You can't allow your father's legacy to hold you back.

Commander Tung: You need to cultivate your gift.

Mulan: Sir.

The scene happened in duration 00:46:57 when Mulan came to Commander Tung's barracks, Mulan wanted to tell her worries and doubts while disguised as Hua Jun. Then Commander Tung said in dialogue, "You need to cultivate your gift." which includes directive action on this type of advice. Commander Tung advises Mulan, because he has the power of his father to get him a gift that can make Mulan lucky.

Data 3

Commander Tung: The Rouran enemy is vast. They are ruthless and unpredictable.

Commander Tung: Yet physical force need not be met with equal force.

Commander Tung: The warrior yields to force and redirects it.

Commander Tung: Disadvantage can be turned into an advantage.

Commander Tung: Four ounces can move 1,000 pounds.

The scene takes place in duration 00:48:01 when Commander Tung talks about the Rouran army that they are unpredictable and ruthless. Then Honghui said in dialogue, "Yet, physical force need not be met with equal force." which includes directive action on this type of advice. Commander Tung also said that they could turn misfortune into profit just as four ounces could move 1000 pounds.

2. Findings Authority relationship in directive acts performed by characters of Mulan movie.

a. Frozen Style

Data 1

The Emperor : We'll destroy this Rouran army and their witch.

The Emperor : Here's my decree.

The Emperor : We'll build a mighty army.

The dialogue in the duration 00:10:57 above occurs when the Emperor reports that they are going to destroy Rouran and the mages who are helping him. Then Emperor made the strategy to form an invisible army. The situation showing the imperial officer's relationship with the Emperor explained that the dialogue was a formal situation where the frozen style was used because the Emperor's orders were only spoken one-sidedly without the listener's response.

Data 2

The Emperor : Every family will supply one man.

The Emperor : We'll protect our beloved people and crush these murderers.

The dialogue in the duration 00:11:07 above occurs when the Emperor plans to create an army from each family that is required to

send one man to training. The situation showing the imperial officer's relationship with the Emperor explained that the dialogue was a formal situation where the frozen style was used because the Emperor's orders were only spoken one-sidedly without the listener's response.

Data 3

Mulan's father : Ancestors, honored phoenix ancestral guardian,
Mulan's father : I beseech you watch over my daughter, Mulan.
Mulan's father : She has made a terrible mistake.
Mulan's father : I taught her too late to know her place.
Mulan's father : I indulged her.
Mulan's father : She is innocent of the world, of men, and the evils of war.

The dialogue in the duration 00:26:42 above occurs when the father prays at the place of worship so that Mulan is always protected. The situation which shows the relationship between the Father and the Ancestor explains that the dialogue is a formal situation which uses frozen style because Mulan's father prays which is only spoken one-sidedly without the listener's response.

b. Formal style

Data 1

Imperial Officer : Close the gates!
Imperial Officer : Take out the leader!
Imperial Officer : He's way too strong!

The dialogue during the duration 00:08:01 above occurs when imperial officers learn of an attack on the territory they are guarding. So he ordered the other troops to close the gate because the enemy's strength was too strong. This situation is shows the relationship of imperial officer one with other empires and explained that the dialogue was a formal situation which used a formal style because they were limited by obligations at work.

Data 2

Imperial Officer : Your Majesty... six of our northern garrisons along the Silk Road have fallen in a coordinated attack.

Imperial Officer : All trade has been disrupted.

Imperial Officer : If we allow this to continue, it could be the end of the kingdom.

The Emperor : And my citizens?

Imperial Officer : Slaughtered.

The dialogue in the duration 00:09:39 above occurs when an imperial officer goes to the Emperor and reports that there is an attack that if continued will destroy the kingdom. The situation showing the imperial officer's relationship with the Emperor explains that the dialogue is a formal situation which uses a formal style due to the use of the nickname "Your Majesty" for the Emperor.

Data 3

Imperial Officer : I fear more attacks will follow.

The Emperor : Who is responsible?

Imperial Officer : Rourans, Your Majesty.

The dialogue in the duration 00:10:02 above occurs when the imperial officer is worried that there will be another attack so the Emperor speaks up asking who is responsible for the attack. The situation showing the imperial officer's relationship with the Emperor explains that the dialogue is a formal situation which uses a formal style due to the use of the nickname "Your Majesty" for the Emperor.

c. Consultative style

Data 1

Mulan's Father : Do you know why the phoenix sits at the entrance of our shrine?

Mulan's Father : She is the emissary for our ancestors.

Mulan : But I broke her.

The dialogue in the duration 00:05:04 above occurs when Father and Mulan discuss Phoenix who is at the door of the place of worship. The father explains that the Phoenix is the ancestor of their faith but Mulan destroys the Phoenix who guards the place of worship. The situation that shows Mulan discussing something with her father explains that the dialogue is a semi-formal situation which uses a consultative style in the delivery of the conversation.

Data 2

Mulan's Father : Soon, you'll be a young woman and it is time for you to silence its voice.

Mulan's Father : I say this to protect you.

Mulan : That is my job

The dialogue in the duration 00:05:39 above occurs when the father advises Mulan that she will soon become a young woman. Mulan's father said that to protect Mulan and it was his duty to protect his daughter. The situation that shows Mulan's closeness with her father explains that the dialogue is an informal situation which uses a consultative style in the delivery of the conversation.

Data 3

Mulan's Father : Your job is to bring honor to the family.

Mulan's Father : Do you think you can do that?

The dialogue in the duration 00:06:02 above occurs when the father advises Mulan that it is Mulan's job to bring honor to the family. Not to protect the family. Women in that era had a gentle, polite and friendly nature, unlike Mulan. This situation is shows Mulan's relationship with her father and explains that the dialogue is an

informal situation which uses a consultative style in the deliver the dialog.

d. Casual style

Data 1

Mulan's Mother: Take control of yourself!

The dialogue in the duration 00:02:21 above occurs when Mulan chases a chicken that has come out of the cage so that it gets the attention of local residents. Mulan's mother shouted "Take control of yourself!" which was addressed to Mulan so as to explain that the dialogue is an informal situation which uses a casual style in its delivery.

Data 2

Mulan's Father: Mulan!

Mulan's Father: Listen very carefully.

The dialogue in the duration 00:02:49 above takes place after Mulan's mother warned her daughter but was ignored, turning to the father who shouted at Mulan. Mulan's father said "Mulan! Listen very carefully" a warning addressed to Mulan thus explaining that the dialogue is an informal situation which uses a casual style in its delivery.

Data 3

Mulan's Sister: Mulan, what happened when you fell off the roof?

The dialogue in the duration 00:03:27 above occurs when Mulan's sister is talking to her sister in the bedroom. The sister asked "Mulan, what happened when you fell off the roof?" to answer his curiosity so as to explain that the dialogue is an informal situation which uses a casual style in which the younger brother calls his brother only by name.

Data 4

Mulan's sister : It was like you were a bird.

Little Mulan : Don't panic.

Little Mulan : There's a spider crawling in your hair.

Mulan's sister : You know I'm afraid of spiders.

The dialogue in duration 00:03:34 above occurs when Mulan's sister commented on Mulan's behavior that fell from the roof looking like a bird. Then Mulan explained that there was a spider in her sister's hair and ordered her not to panic. The situation that shows Mulan's closeness with her sister explains that the dialogue is an informal situation which uses a casual style in delivering the conversation.

e. Intimate style

Data 1

Mulan's Father : A daughter brings honor through marriage.

Mulan's Father : Any man would be fortunate to marry either of our daughters.

Mulan's Father : Including Mulan.

Mulan's Father : I ask you, what man will want to marry a girl who flits around rooftops, chasing chickens?

The dialogue in the duration 00:03:59 above occurs when the father and Mulan are sitting in front of the worship room. The father speaks softly to Mulan about the rule that women bring honor to the family through marriage. The father mentioned the word "A daughter" in his sentence making the situation feel familiar and close. The situation that shows Mulan's closeness with her father explains that the dialogue is an informal situation which uses an intimate style in delivering the conversation.

